

## People Creating Connected Solutions

BrainNet is one of the leading international brands in supply chain management consultancy. With 235 employees, BrainNet turns more than €36 million globally. BrainNet develops and realizes tailored solutions for over 80 Global Fortune-500 companies and over 240 fast growing SMEs. Through its close collaboration with the Supply Chain Management Institute (SMI) at the European Business School (EBS), BrainNet offers a totally unique value-creation chain ranging from research, young talent training at leading business schools, delivery of consultancy projects to strategic qualification of senior executives and supply chain managers.

In 2009, BrainNet launched its UK operations. To support a fast growing customer base, we are currently looking to recruit a number of permanent positions. One of those positions is the role of Senior Manager.

For our new branch in London we are looking for a

### Senior Manager (m/f)

#### The role:

- Management of client engagements across a wide area of possible procurement and supply chain topics and industries; key responsibilities includes:
  - Steering of BrainNet and client resources to deliver against objectives of engagement
  - Development and implementation of procurement and supply chain concepts in the context of the specific engagement
  - Management of client relationships at operational and senior level in the context of project success and overall BrainNet – client relationship
- Pro-active contribution to knowledge documentation and creation for specific topics within BrainNet group; role may involve or evolve into leadership for specific procurement and supply chain topic within BrainNet group
- Support in acquisition activities at current or new clients through execution of specific analysis, development of concepts and preparation of client materials
- Support in other classical business building activities such as recruitment, marketing or sales lead generation
- The role will involve substantial travel within the UK and Europe

#### Your profile:

- At least 6 – 8 years of procurement & supply chain relevant professional experience in industry, consulting or – preferably – both
- Breadth of subject matter expertise, situational and industry experience in the field of procurement and supply chain; preferred expertise in strategic sourcing, category management, supply chain optimisation and organisational redesign and transformation
- High degree of analytical and conceptual problem solving, ideally backed by an excellent academic record in business/economics or engineering/science
- A strong sense for excellence in work output: a genuine desire to solve problems, deliver on time, with a high attention to detail
- Proven ability to lead multi-disciplinary, multi-cultural and multi-hierarchical teams to deliver results
- Ability to work effectively as a team member - both as a team lead and a team contributor
- Ability to communicate effectively in written and verbal form across a diverse audience
- High degree of autonomy - a self-starter; ability and interest to work in a fast-moving, entrepreneurial environment
- High degree of proficiency in MS Office tools, in particular Excel and PowerPoint
- Excellent command of written and spoken English. Mastery of other major European languages is a clear plus (in particular German)

In addition to a competitive compensation package, BrainNet offers the successful candidate an exciting opportunity to join an entrepreneurial team that is expanding its UK operations to build on an established and steadily growing global supply chain consultancy brand.

Please e-mail your CV and your educational certificates / references to [application@brainnet.com](mailto:application@brainnet.com).